airportshow







The Future of Airport Innovation Starts Here

2019 POST SHOW REPORT



SAMDEX®



COMBINED SHOE METAL DETECTOR (SMD) AND SHOE EXPLOSIVE DETECTOR (SED)





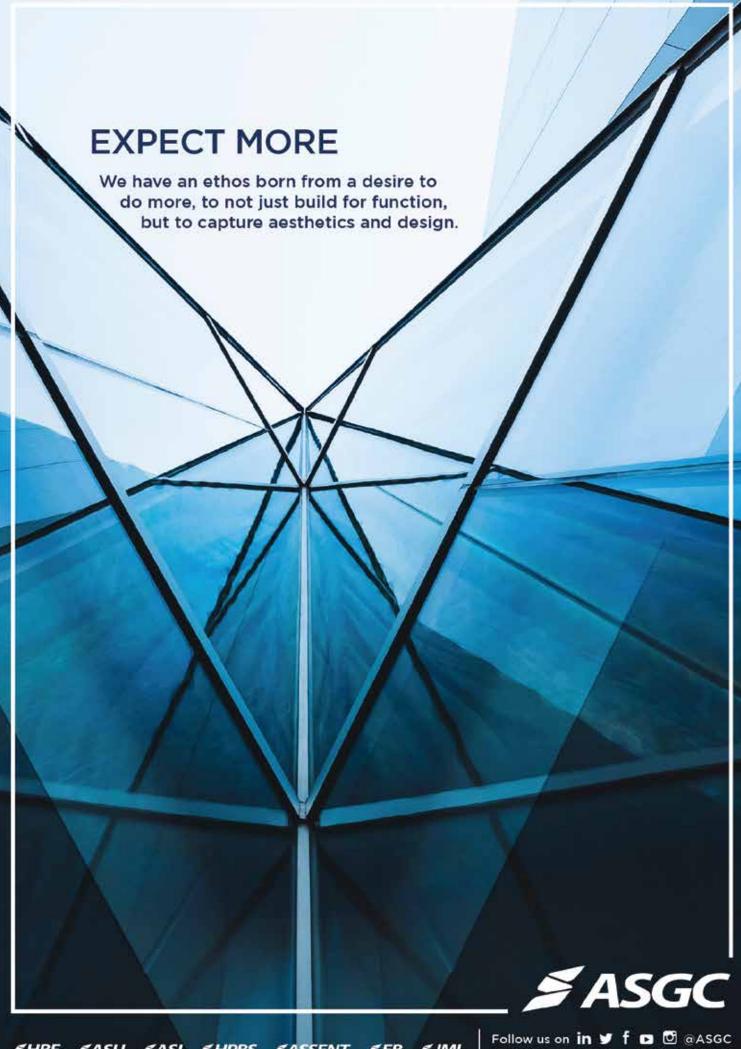
+39 0575 4181

infosecurity@ceia-spa.com

www.ceia.net



Threat Detection through Electromagnetics





"With passenger numbers expected to continue their growth trajectory and drive airport expansion projects to accommodate the demand, the UAE's aviation sector remains a key driver of our economic growth.

The Airport Show, with all the co-located events, is offering an ideal platform the Middle East, Africa and South Asia's aviation authorities, companies and individuals to come together and collaborate with international experts and leaders to improve global aviation."

H.H. Sheikh Ahmed bin Saeed Al Maktoum

President of Dubai Civil Aviation Authority, Chairman of Dubai Airports, Chairman and Chief Executive of Emirates Airlines and Group

QUICK FACTS

Airport Show climbed another step in its journey of success and broke all records in its 19 years history in terms of occupied exhibition space, number of country pavilions, exhibitors, hosted buyers and visitors.

This year's much-anticipated show was a stupendous success with an increased number of deals and strategic alliances signed between the participating companies and hosted buyers. Participants benefited from the aviation industry's growth in the UAE, particularly in Dubai which has remained the most successful aviation business model taking into account its unblemished track record of management of airports and their continued growth and expansion.





89 VISITING COUNTRIES



INTERNATIONAL PAVILIONS



EXHIBITING COUNTRIES



351 EXHIBITING COMPANIES



15,599 sqm. EXHIBITION SPACE



5 CONFERENCES



208 HOSTED BUYERS



2,983
BUSINESS
MEETINGS







THE AIRPORT SERIES

Three Industry Events, One Venue



airportshow The world's largest annual airport exhibition will be in its 20th edition in 2020 5,998 **ATTENDEES 79** VISITING COUNTRIES 269 **EXHIBITING COMPANIES** 49 **EXHIBITING COUNTRIES** INTERNATIONAL PAVILION 11,325 EXHIBITION SPACE 121 HOSTED BUYERS **3 Conferences**



EXHIBITOR PROFILE

The world's largest annual airport event of its kind, Airport Show and its co-located events had an impressive line-up of world class suppliers who showcased over 50 new technologies and innovative products.

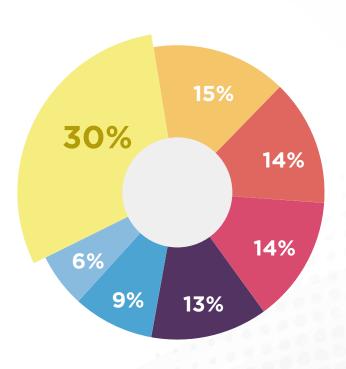


94.3%
Rated the event as very important for their business

Satisfied with the overall show this year

COMPANY ACTIVITY

- Ground Support Equipment and Services
- Airport Technology and IT
- Airport Build and Installations
- Airport Operations
- Airfield Construction and Installations
- Air Traffic Management
- Airport Security



EXHIBITOR PROFILE



92.9%

Are likely to exhibit next year

88%

Satisfied with the Hosted Buyers' quality



"

The company received serious enquiries from some of the very big players in the industry.

VISITOR PROFILE



COMPANY ACTIVITY

The event attracted 7,171 attendees from 89 visiting countries, across a wide range of company activities.

ATC FORUM Air Navigation Services Provider 21% **17%** Airport 14% Systems Integrator/Supplier Industry Product and Service Providers 13% 13% Consultancy Contractor/EPC Contractor, 10% **Civil Aviation Authority** 6% **Education and Training** Press/Media/Associations, 6% Government, Regulator

airportshow

Airport	23%
Consultancy, Industry Product and Services Providers	22%
Airport Security, Cargo/Freight Company, Government, Architecture, Education and Training	15%
Ground Handling, Construction Industry Supplier	10%
Systems Integrator/Supplier	9%
Airline	8%
Maintenance/Facilities Management, Contractor/EPC Contractor	8%
Press/Media/Associations, Civil Aviation Authority, Military/Defence/Police	5%

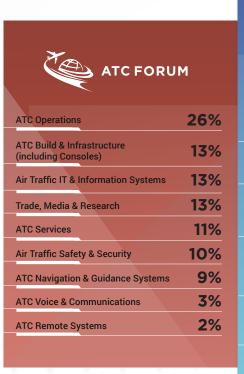
AIRPORT SECUR	ITY
Airport Security	20%
Systems Integrator/Supplier	15%
Airport	14%
Consultancy	12%
Industry Product and Service Providers	9%
Government, Border Security, Education and Training	9%
Homeland Security, Press/Media/ Associations, VIP Security	6%
Customs, Civil Defence, Military/ Defence/Police, Ministry of Interior, Immigration Authority, Civil Aviation Authority, Law Enforcement Agencies	6%
Airline	5%
Contractor/EPC Contractor	4%

VISITOR PROFILE

TOP COUNTRIES REPRESENTED BY ATTENDEES



AREAS OF INTEREST



airportshow

Airport Operations	23%
Airport Technology and IT	23%
Airfield Construction and Installations	20%
Ground Support Equipment and Services	18%
Airport Build and Installations	16%

Passenger Safety and Security 17 and Cybersecurity 27% Cargo Security and Scanning 15% Perimeter Protection 13% Threats and Risk Prevention 8% Crash, Fire, Rescue Technology 7%

VISITOR PROFILE



94.8%

Satisfied with the overall show this year 95%

Visitors are likely to attend next year

95.3%

Rated the number of meetings pre-booked and happened

REGIONS REPRESENTED BY ATTENDEES





66

The participation was an engaging experience. The leader in digital aviation and air traffic flow management showcased its services in augmented reality.

Dean Macwley, Product Manager, Thales

BUSINESS CONNECT

Business Connect offers a range of free networking services aimed at facilitating business connections between buyers and exhibitors. Recommendations are sent by email based on mutual interests and users can utilise an online platform to pre-book meetings in advance.

2,983
BUSINESS MEETINGS

2019 AIRPORT SHOW



2,582BUSINESS MEETINGS



121 BUYERS



24 BUYERS BY COUNTRY



52BUYERS BY COMPANY

2019 ATC FORUM



233
BUSINESS MEETINGS



26 BUYERS



18
BUYERS BY
COUNTRY



23 BUYERS BY COMPANY

2019 AIRPORT SECURITY



168
BUSINESS MEETINGS



61 BUYERS



19 BUYERS BY COUNTRY



29 BUYERS BY COMPANY

This year the programme was successful in asssisting attendees to make new connections and potential business partners even after the event.









BUYERS BY COUNTRY



A WORLD OF

NETWORKING OPPORTUNITIES

88.4%
Visitors are satisfied of the Business Connect Programme

83.4%

Rated the Business Connect meeting planner on the event mobile app

83.4%

Exhibitors are satisfied with the recommendations they received by email

100%

Buyers are satisfied with the overall show this year 83.4%

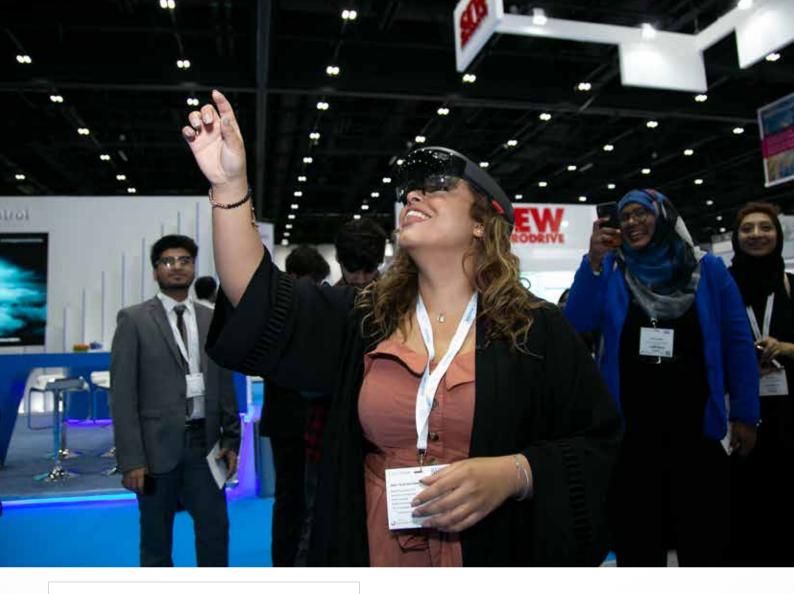
Exhibitors are satisfied of the VIP Tour

100%

Buyers will attend next year

"

The response was overwhelming and visitors showed keen interest in the products and services showcased at the show.



Brought together the most influential experts speaking about shaping the design, features and day-to-day operations of the modern airport.

SMART AIRPORTS CONFERENCE

Connecting newly launched innovations with entrepreneurs & buyers from around the world for involvement in projects and extension to your portfolio in the Middle East and North Africa markets.

INNOVATION HUB

Highlighted exhibitors on the show floor that have innovative products.

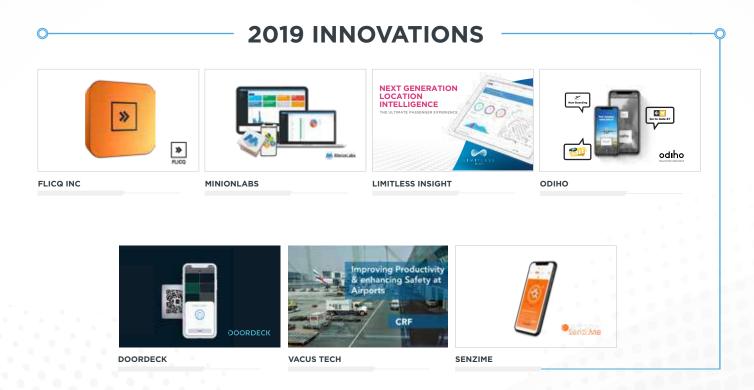
INNOVATION TRAIL



The new theme in 2019 introduced a number of new initiatives to bring together the most influential innovations that are shaping the design, features and day-to-day operations of the modern airport.



The **Airport Innovation Hub** welcomed selected startups and entrepreneurs from around the world to present new innovations and breakthrough technologies set to shape the future airport experience to buyers in a dedicated area.







DELEGATES



+65 **SPEAKERS**



+100 PARTICIPATING COMPANIES



6 NETWORKING **EVENTS**



25 SPEAKER **NATIONALITIES**



13 KEYNOTES



12 DISCUSSIONS



+50 GOVERNMENT



delegates are satisfied

of the conference

- Smart Airports Conference
- ATC Conference

rated the conference as

very important for their role

Airport Security Conference

Held in conjunction with the world's largest annual airport exhibition Airport Show, Global Airport Leaders' Forum (GALF) had a 3 day agenda and assembled the foremost aviation policy, business and technology leaders from around the world in an effort to address their needs and provide them with a platform on which they can engage, exchange knowledge, share best practices, forge partnerships and discuss issues of common interest.

Day 1: SMART AIRPORTS CONFERENCE





2019 KEY SESSIONS

SESSION ONE:

Privatisation leading to Smart Airports

SESSION TWO:

Airport Retail - Critical Revenue Systems

2019 SPEAKER HIGHLIGHTS



Radwa Hozien Chief Software Manufacturing Officer, emaratech



Stefan J. Rüter CFO, Oman Airports Management Company S. A. O. C.



Abdulqader Ali CEO, Smartworld



Fundi Sithebe COO, Airports Company South Africa



Dieter Heinz Honorary President, German Airport Technologies Association (GATE)



Ramesh Cidambi COO, Dubai Duty Free

Day 2: ATC CONFERENCE



2019 KEY SESSIONS

SESSION ONE:

Privatisation of ATC and ANSPS; Challenges and Opportunities

SESSION TWO:

Advancement in Tower Technologies acting as a catalyst for capacity growth

2019 SPEAKER HIGHLIGHTS



Ibrahim Ahli Deputy CEO, Dubai Air Navigation



Jesper Skou



Todd Donovan



Ryyan Tarabzoni Chief Executive Officer, Saudi Air



Kornel Szepessy Chief Executive Officer



Urs Lauener

Day 3: AIRPORT SECURITY CONFERENCE



2019 KEY SESSIONS

SESSION ONE:

Fuelling innovations, enabling collaborations

SESSION TWO:

Varying currents of people & its impact on security

2019 SPEAKER HIGHLIGHTS



H.E. Major General Mohammed Ahmed Al Marri Director General, GDRFA Dubai



Dr. Hussain AlhallafSecurity Director, Riyadh Airports



Hussain Al Fardan Head of Innovations Centre, Duba Customs



Philip Verner
Regional Sales Director, Building
Technologies & Solutions, Johnson
Controls



Harald Jentch Head of Baggage Handling Solutions Smiths Detection



Karim Labib Head of Aviation Security & Facilitation Middle East, ICAO







WIA 2019 hosted over 400 attendees – including global aviation and inclusion leaders; key female officials and senior managers working in aviation, aerospace and space across the Middle East and Africa; top female students at regional aviation and engineering colleges and HR managers at aviation businesses and government entities across the Middle East.



2019 KEY SESSIONS

SESSION ONE:

Preparing for the Future Aviation Gender Equality is here to stay

SESSION TWO:

Women in Space Building Gender Equality in Your Workplace

SESSION THREE:

Building Female Aviation Leadership Creating the Right Environment for Women to Succeed

SESSION FOUR:

Women in Aerospace

2019 SPEAKER HIGHLIGHTS



HRH Prince Fahd Bin Mishaal Al Saud Chairman of the Gulf Aviation Association and the Saudi Aviation Association



Captain Feras Yousef MalallahAirline Pilot, Kuwait Airways



Bernie Dunn
President Boeing MENAT region,
Boeing



Mervat Sultan President and Co-Founder, Women in Aviation Middle East Chapter



Haifa Hamedaldean Transformation and Project Manager, Saudi Air Navigation Services



Dr. Rana DhajaniAssociate Professor, Hashemite University

Global Airport Leaders' Forum Sponsors

PRINCIPAL SPONSOR



PLATINUM SPONSOR



GOLD SPONSORS







SILVER SPONSORS











BRONZE SPONSOR



Women in Aviation General Assembly Sponsors

GENERAL ASSEMBLY SPONSORS

















SUPPORT FROM THE GROUND UP

BAGGAGE - LAVATORY - FUEL SERVICE - OXYGEN/NITROGEN -POTABLE WATER - CONTAINER DOLLIES

PAR-AN STRENGTH, QUALITY, SERVICE.



QUALITY, VALUE AND PERFORMANCE IN WHICH YOU CAN TRUST AND DEPEND

www.par-kan.com

800-291-5487

LIVE SEMINAR STAGE







Free to attend for all visitors, the CPD accredited Live Seminar Stage gave exhibitors the opportunity to highlight case studies, new launches and their expertise.

2019 SESSION HIGHLIGHTS



DAY 1 | SMART CORRIDOR Wessam Omar, Senior Project Manager emaratech



DAY 2 | IMPROVING THE END-TO-END **AIRPORT JOURNEY WITH BIOMETRICS** Tony Chapman, Director Global Product Management and Strategy-Airport Systems, Collins Aerospace



DAY 3 | DCAA ROLE IN SHAPING THE **FUTURE OF AVIATION BUSINESS** Nasser Mubarak Alkhater, Head of Aviation

Business Affairs & Consumer Protection, Dubai Civil Aviation Authority

97.1%

Are satisfied with the quality of speakers at the Live Seminar Stage

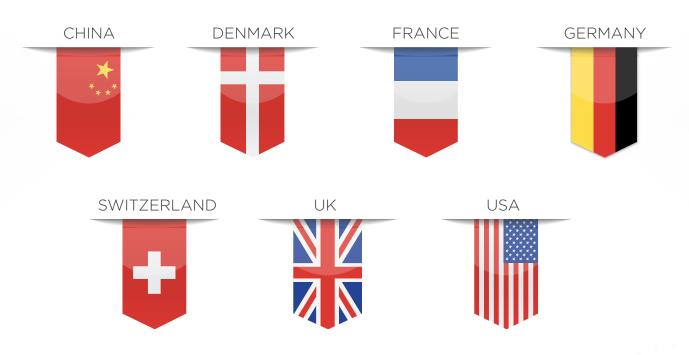
94.1%

Are satisfied with the quality of contents at the Live Seminar Stage

INTERNATIONAL PAVILIONS

7 International Pavilions brought technologies from across the globe.





International Pavilion Organisers

















MASS EXPOSURE FOR YOUR BRAND

Exhibiting with us enables your brand to connect directly with a niche audience of airport industry related professionals.

Year on year, we introduce new ways to for you to engage with our audience before, during and after the event.



27
MEDIA PARTNERS



+12,000SMS CAMPAIGNS TO



29,761
AVIATION
PROFESSIONALS

AVIATION PROFESSIONALS



205,000 DIGITAL ADVERTISING SPENT



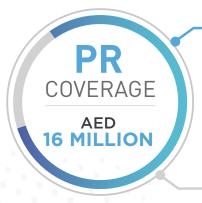
7%

Social Media Engagement

22.3K

Likes on our social media community

NUMBER OF PRESS RELEASES



English 22

Arabic 22

MEDIA INTERVIEWS

Pre-show



Onsite

15

MASS EXPOSURE FOR YOUR BRAND

AMBASSADOR PROGRAMME



Industry leaders and aviation professionals were invited to be part of the "Ambassador Programme" by simply sharing aviation industry-related stories across their social networks.



599INVITEES



1,783 MAIL VIEWS



499MAIL CLICKS



57 CONTENT VIEWS



165



1,836NUMBER OF SHARES



1,101 UNIQUE HITS



99,183ESTIMATED REACH

WEBSITE STATISTICS



78,496 UNIQUE USERS



120,393 SESSIONS



310,417 WEBSITE VIEWS







EVERYTHING YOU NEED IN ONE APP

What you can do with the Event App:

- Access the Exhibitor Directory and 'Favourite' your exhibitors
- View the Innovation Trail to discover smart technologies from exhibitors
- Access the free Live Seminar Stage agenda and speakers
- Network with exhibitors, book meetings and create a personalised schedule
- View the floorplan

2,000 DOWNLOADS **20,211**USES

1,283 PUSH REGISTERED

SPONSORS & PARTNERS

Airport Show I Airport Security ME I ATC Forum

PLATINUM SPONSOR



GOLD SPONSORS









SILVER SPONSOR











SUPPORTERS





































OFFICIAL BUSINESS AVIATION ASSOCIATION PARTNER



OFFICIAL AIRLINE



OFFICIAL HOTEL PROVIDER



SPONSORS & PARTNERS

LEAD MEDIA PARTNERS







CONSTRUCTION INTELLIGENCE **PARTNER**



MARKET INSIGHT PARTNER



MEDIA PARTNERS









































SAVE THE DATE

22-24 JUNE **2020**

BOOK YOUR STAND TODAY

Sales Contact Information

Alexander Shalagin

Sales Manager

M: +971 50 662 6371 | T: +971 2 409 0324

E: alexander.shalagin@reedexpo.ae

Nadeem Mohamed

Sales Executive

M: +971 50 653 1941 | T: +971 2 409 0305

E: nadeem.mohamed@reedexpo.ae